



Electrical Manufacturers' Representatives

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Information current as of 09/01/2008

Manufacturers	Products	Payment Terms/Min Billing/Prepaid
BRK	Smoke, Carbon Monoxide and Heat Alarms, Fire Extinguishers, Fire Ladders	Net 30 Days/\$100/\$1000
COOPER B-LINE	Spring Steel Fasteners	2% 10th prox, Net 25th prox./\$100/\$500
	Strut Systems & Bolted Framing	2% 10th prox, Net 25th prox./\$100/\$1750
	Electrical Enclosures and Wireway	2% 10th prox, Net 25th prox./\$100/\$1750
	Cable Tray Systems & Supports, Mesh Tray	2% 10th prox, Net 25th prox./\$100/\$3000
COOPER WIRING DEVICES	Switches, Receptacles, Wall plates, Dimming, Plugs/Connectors & more	2% 10th Net 30th /\$100/\$750
CURRENT TOOLS	Bending, Cutting, Pulling, Wire Carts & Accessories	Net 30 Days/None/\$2,000
DOTTIE	Fasteners, Anchor Kits, Chemicals & Tape	2% 10th Net 30th/\$100/\$1000
HALCO LIGHTING	Lamps: Incandescent, Halogen, Compact Fluorescent, Fluorescent, HID, Ballasts	Net 30 Days/\$100/\$1000
HONEYWELL GENESIS CABLE	A full range of low voltage cables for security, fire, sound, video, structured cabling, voice & data, and other low voltage cable applications	2% 10th Net 25th /\$200/\$2000
LEW ELECTRIC	Commercial & Residential Floor Boxes	Net 30 Days/\$100/\$500
MADISON FITTINGS	Steel/Aluminum Flex, Liquidtight, Whips & Fittings, GRC, EMT, Aluminum—Couplings, Nipples, Elbows, Steel/Die Cast EMT Fittings, PVC Fittings	2% 10th Net 30th/\$100/\$1000
MORRIS PRODUCTS	Weatherproof, Wire Management, Tools, Bits & Blades, Lugs & Connectors	Net 30 Days/None/\$100
NEXANS	Armored Cables— MC, AC, HCF, MC-IG, Aluminum Bldg Wire—SEU, SER, XHHW-2, URD, Mobil Home Feeder	2% 10th prox, Net 30th/Min-\$500 Armored Cable, Aluminum—3,000 lbs Armored Cable, Al/Cu Building Wire—7,500 lbs
	Cu Building Wire—THHN, USE, XHHW, Bare Cu, NM-B, UF-B	
	600V Tray Cable, Instrumentation, Interlocked Armor, Airport Lighting, Aluminum Sheathed	Net 30 Days/\$500/7500 lbs
NORA LIGHTING	Architectural, Commercial & Residential Recessed, Exit/Emergency, Track, Under Cabinet, Nora Rail, Accent lighting Fixtures Syracuse Stock	2% 10 Days, Net 30/\$50/\$1500
PANASONIC	Ventilation Systems - Super Quiet, Energy Efficient, Incomparable Quality	1% 30 Days, Net 60/None/\$1500
PLASTIC TRENDS	Complete line of rigid PVC conduit fittings, couplings, elbows, TA's, FA's, etc.	2% 30 Net 45 Days/\$100/\$500
SIMKAR	Fluorescent Fixtures, Exits/Emergency, HID: Floods, Wall Packs, High/Low Bays, Poles, Ballast Kits Syracuse Stock	1% 10th Prox, Net 25th/\$250/\$2000
TF CABLE (Tele-Fonika Cable Americas)	RHH/RHW-2/USE-2 Cu - SJ00W, S00W, Type G, W, G-GC, Welding Cable, Stage & Lighting, Pump, Mining Cable, Med Voltage URD & MV90, Marine Shipboard	Net 30 Days/\$500/All Products 7500 lbs, Cord Only 2,000 lbs
SOUTHERN PIPE	PVC Conduit—Sched 40 & 80, TC-6 & TC-8, DB & EB, Fittings & Elbows	2% 10th prox, Net 30/\$100/Fittings \$1000, PIPE VARIES—PLEASE CALL
UNDERGROUND PRODUCTS	Underground Duct Spacing Systems, PVC Spacers,	Net 30 Days/\$100/\$500(Job) \$1000(Stock) \$5-Brkn Crtn
WESTERN TUBE	EMT, IMC, GRC - Steel Conduit	2% 15th, Net 30/10,000 lbs